Be Life Confident

***FINANCIAL PROFESSIONAL JOB DESCRIPTION:***

Provide investment, financial planning and risk management to individuals and business owners who demand the highest quality of guidance and service. Our financial professionals help our clients grow and protect their assets. The goal of an AXA Advisors financial professional is to become a trusted advisor to clients and to help them secure their financial future.

AXA Advisors, LLC, the broker-dealer subsidiary of AXA Financial, Inc., benefits from the research and resources of our affiliates, including Alliance Capital Management L.P., Sanford C. Bernstein & Co., LLC, The Equitable Life Assurance Society of the United States, and AXA Distributors, LLC.

**Reports to:**
**Mike Wenner, Vice President**
**1755 Oregon Pike Lancaster, PA 17601**
**717.560.2000 x56**
michael.wenner@axa-advisors.com

**Principle Responsibility:**

- Market and implement financial products and services
- Develop long-term value added relationships with clients
- Lead prospecting to continuously build and maintain trusted relationships
- Use technology and internal systems and processes for integrated financial planning program
- Interface with support personnel

**Knowledge/Skills Required:**

- Interest and/or Knowledge of financial products, services and investments
- Background in Finance, Marketing, Business Management, Tax or Accounting field is a plus
- Program development, project management and coordination experience helpful
- "Entrepreneurial" mindset to build a thriving business
- Keen analytical skills and numbers acumen
- Excellent people and communication skills (verbal and written)
- Team player, motivated, articulate, self-confident with strong presentation skills

**Compensation Offered:**

If selected, you'll enjoy competitive compensation package that includes a base pay or commissions model, potential financial planning fees, as well as an excellent benefits package for eligible individuals: health and dental coverage options, vision care coverage, stock purchase program, pension and 401(k) (including company-paid profit sharing feature) plan, short-term and, later, long-term disability income coverage options, group term and optional group universal life insurance coverage.

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